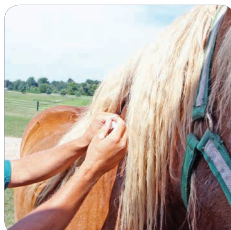


GL VET

GLOBAL VETERINARY
SERVICES & AGRICULTURE

Company Profile







Background

The company was established in the year 2000 as a single office and showroom with a limited number of staff. With every year, the company grew steadily and is now recognized as one of the most reputed organizations in Qatar. In addition to Head Office, the company expanded with 8 other branches and increased its market share. The company has over 58 employees including 23 veterinarians and 3 assistant vets.

Vision

To become the industry leader for veterinary products in Qatar to provide a complete integrated veterinary products and services in the Gulf market that achieves the mutual benefits of the customers, the company and its employees.

Mission

To provide an integrated veterinary products and services for Qatar and nearby regional markets with the highest quality and professionalism.

Values

- Credibility
- Leadership
- Commitment
- Customer services
- Community services
- Quality
- Team work
- Performance



Company Profile

1. Glovet Competitive Advantages

Customers: will find a wide range of products, a unique technical support and therapeutic programs with professional service and advices through our veterinarians.

- **Suppliers:** will find a dedicated and professional staff, well organized visionary company.

- **Job Seekers:** will find a learning, challenging and prosperous working environment with the best compensation packages in the industry's private market.

GL VET
GLOBAL VETERINARY
SERVICES & AGRICULTURE

2. Products & Services:

Glovet aims to provide its customers with a comprehensive integrated products range and services. We continuously thrive to increase the range of products, type and quality of services we offer.

2.1. Products:

We take in our considerations the special nature of veterinary market in Qatar and all over Arabian Gulf in general, which depend mainly on racing animal and recreation. We also understand the production sector for sheep and cattle. The poultry segment is also showing a very fast growth. Pets, Pigeon and Falcon market is also expanding. We continuously increase our stock range of products to satisfy every need in the local market.

2.1.1. Animal medicines:

Camel sector:

Glovet company has a special focus in this sector as it contributes to have a major share in our business. We focus to all needs of this sector ranging from medicines like Antibiotics, anti-pyretic, anti-inflammatory, anti-histaminic, anthelmintics and other nutritional and performance supplements like vitamins and minerals of different formula. Some of the popular selling medicines in our company are:

Baytril (Bayer), **Cefenil** (Norbrook), **Legend** (Bayer), **Toxilax** (Jaapharm) , **Noroquin** (Norbrook), **Canadian linament** (FMIItalia), **T500b1** (Jaapharm), **Liver vital** (Sanovet), **Selevite E** (Bayer), **E-60 000** (Sanovet) **Sano Speed** (Sanovet), **Sano Royal** (Sanovet), **Ultra fit** (Univet), **FirstAid** (Mervue), **Haemo 15** (Equimed), **Lactinase 2X** (Equimed), **Ramectin** (Avico), **Insol** (Boehringer).



Horse sector:

Glovat company cooperates to all needs of this sector including medicines and vaccines. Some of the leading brands which we sell are:

Metacam (Boehringer), **Hyonate**, **Legend** (Bayer), **Buscopan** (Boehringer), **Hemoforte** (Mervue), **Duralyte** (Jaapharm), **Calvenza** (Boehringer), **Panacure** (MSD), **Ultramox** (Bayer), **Abprazole** (Abler), **Insol** (Boehringer), **Probio paste**, (Mervue), **Power tonic** (Sanovet), **Iorn tonic** (Sanovet), **Arthrobol** (Sanovet), **Gastrofen** (Mervue), **Noromectin** (Norbrook), **Lacto 15** (Equimed), **ATP** (Equimed), **Equispeed** (Equimed), **Laxavet** (Avico) **Norodin paste** (Norbrook), **Biotin plus powder** (Sanovet), **Sanospeed** (Sanovet), **Catosal** (Bayer) **Finadyne** (MSD), **BCAA** (Mervue), **Pentozane** (Equimed), **Ventipulmin** (Boehringer) **Vermectin B12** (Over), **Storm** (Racing Blue).



Cattle and Sheep sector:

Glovet company provides all needs of this sector. Most of animal colonies in Qatar are sheep and goats. We have a wide range of medicines and vaccines in this sector which includes:

Vitesel injection (Norbrook), Hapadex (MSD), Scourban plus (Bayer), MultijectIMM (Norbrook), Noroclox DC (Norbrook), Ketosaid (Norbrook), Imizol (MSD), Butalex (MSD), Covexin (MSD), Finadyne (MSD), Pen Strep (Norbrook), Vigest (Bayer), Cobactan (MSD), Hexasole (Norbrook), Calf Aid (Mervue), Dovetec (Over), Ruminno-Antacid (Mervue), Barvac 10 (Boehringer) I-plus (Bayer), Vermactin LA (Over), Sanovital (Sanovet), Anti Stress cure (SPI), Tylosin (Avico).

Pet animal sector

Glovet is not involved in this sector as much as the others, however we have gained the confidence of our customers from the related sector and veterinary clinics. We provide the most commonly used medication for treatment and care of pet animal. We are planning to expand our products in this sector in the near future while we currently deal with the following medicines:

Pestigon (Norbrook), **Multiboost** (Mervue), **Noroclav. Tab.**(Norbrook), **Dermaleen** (Bayer), **Prazitel** (Chanelle), **Ambexfive** (Bayer), **Nobivac Rabies** (MSD), **Bravecto** (MSD), **Neosulf** (Over), **Loxicom** (Norbrook), **Betamox** (Norbrook).



Pigeons & Falcons and other wild birds sector:

Our aim is to cover every sector of veterinary medicines including birds and accordingly Glovet deals with the following medicines:

Multivitamin EB12 capsules (Chevita), Ampicillin-t (Chevita), Doxycyclin-t (Chevita), Furazolidon-t (Chevita), SuperNeo T.R.T. (Avico).



Poultry sector:

Glovet tries to provide the annual needs for the main two large farms in Qatar with vaccinations and medicines like:

ND Lasota (Boehringer), Nobilis ND clone 30 (MSD), Baycox 2.5% (Bayer), Avitryl (Avico), Tylosin 100 powder (Avico), Nobilis ND Broiler (MSD), Nobilis ILT (MSD), Hepatobooster (Mervue) Vit E Selenium (Avico) Super Neo TRT (Avico) MA5+ Clone 30 (MSD).

2.1.2 Animal Feeds:

We provide the Qatar veterinary market with a widerange of animal feeds for most of the animals. We provide high quality feeds for racing camels and horses from Baileys, UK. A good quality feed for cattle, sheep and birds from Unifeed,UAE and very reliable balanced feeds for dogs and cats from Cop Rice, Australia. Now we are also introducing a new company to complete our range (FiberFresh, Newzeland).

A list of our most important feed products are: Baileys (Stud mix, Top line, Meadow sweet, Every day mix), Unifeed (Broiler crumble 23%, General Ruminant, Dairy 18%, Layer 17.5%), Cop Rice (Working dog, Family dog), Fiber Fresh (Fiber protect) Glovet has a branch (Zariaa) specialized only for animal feeds in the Central market in Doha.

2.1.3 Equipments and Instruments:

Glovet is an authorized exclusive agent for Kruise Company which is one of the leading companies of veterinary equipments worldwide for:

- Securing of animals.
- Surgery equipments.
- Safety clothes for veterinarians.
- Medication equipments.
- Veterinary clinic preparations.
- Animal identification equipments.
- Artificial insemination material.





2.1.4 Veterinary laboratory and Clinics Setup:

We provide high technology machines for veterinary laboratories from Idexx laboratories and others, with Warranty and after Sales support. We provide consumables such as reagents, diagnostics and spares. We also provide services to install complete Clinic and laboratory setup for Veterinary clients.

Below is a list of some of the business clients:

- Qatar Equestrian Federation.
- Racing Equestrian Club.
- Falcon Hospital in Souq Waqif.
- Dr.Faris El Timimi Clinic for pet animals and falcons.
- Veterinary Surgery Clinic.
- Canadian Veterinary Hospital.
- Qatari Veterinary Center.





2.2 Services:

Glovvet is working to become an industrial leader that provides a complete veterinary range of products and solutions and therefore compliments its products with several types of services. In the section below, we describe these services:

2.2.1 Laboratory and Testing Services:

Our laboratories are equipped with advanced technology equipments and perform several types of tests including hematological, biochemical, fecal, B1 level and blood parasites examination. Our service includes collection of sample from the animal at its place, performing the tests and submitting the report and medication, recommendation, if required; by our field veterinarians. Now, lactic acid and Co2 blood level measuring is available at our labs in addition to electrolyte levels.

2.2.2 Veterinary Supervision:

We offer complete veterinary supervision for all types of Farms (Camel, horse, Cattle, Sheep, Birds and pet animal).

Our service includes frequent visits according to a predetermined schedule based on the farm/client need, performing required vaccination programs, treatment, hygiene and breeding management if desired.

Lastly we acquire now Latex for *Trypanosoma evansi* detection in camel.



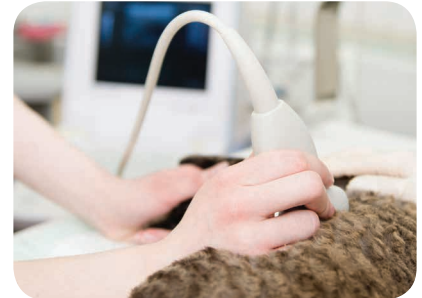
2.2.3 Veterinary Medical Treatment:

Glovet has the most manpower and professional experienced veterinarians (23 vets) to cover most of the farm areas in the country and therefore can carry out treatment service at the animals place. Our staff are ready to carry out emergency cases as well.



2.2.4 Ultrasonography:

We are now providing the service of ultrasonography for detection of pregnancy and reproductive disorders in all animals. We are also working through ultrasound and other tools to diagnose the limbs affections in horses and camel.



2.2.5. Other Services:

- Delivery of medicines or animal foods to large farms or projects.
- Warranties and after sales service.



3. Branches and Locations:

Glovet has nine (9) locations serving different geographical and demographical sectors. In this section we highlight each of these branches.



1. Muaither Branch (Main branch):

This is the main branch located on Al Furousiyaroad, close to Doha city. The Branch has a pharmacy on its ground floor and the head office is on first floor.

2. Glovet Racing Branch (Al-Shahaniya):

It is considered the main branch in racing area now because it is equipped with our main vet lab which can perform most of veterinary laboratory tests. This branch also has three (3) professional and experienced veterinarians and two (2) vet assistant. This branch serves mainly racing and show camels and beside that serves the sheep and goats in the animal colonies around the racing area.

3. Msyhan Branch:

Myshan is the name of one of the best racing camels in Qatar owned by Mr. Abdulaziz Bin Khalid Al-Attiyah (owner of our company). This branch serves mainly racing and show camels and beside that serves the sheep and goats in the animal colonies around the racing area like (Al-Shahaniya, Al Khuraib, Al Nasraniya, Al Jamaliya, Al Autoria, Al Wabra).



4. Al Furosiya Branch:

This branch is located inside the Qatari Equestrian Federation area to serve one of the most vital sectors of veterinary local market. It provides all services that cover the needs of Horse owners and trainers including (Medications, laboratory tests, Equipments, veterinary supervision). The branch has two (2) well experienced veterinarians.



5. Al-Zubarah Branch:

This branch is serving the northern area of Qatar. It's very close to Al-Shamal highway exactly in the market of Al-Zubarah Petrol station. The branch has three (3) experienced veterinarians for small, large and wild animals. It serves mainly the areas of Al Zubarah, Al-Khor and Al-Ghariya).



6. Umm Salal Branch:

This branch is located north of Doha city. This branch will cover the area between Doha and Al Zubarah at north for better services to our customers and to be closer for delivering quick services for animals in the surrounding area.



7. Al-Ruwais Branch:

This branch is located at the most north part of Qatar state. It is serving the region of north area, specially supplying farms with feed and formulated ration, this branch help in having the feed and medicine closer to the north animal owners.



8. Al wakrah Branch:

It is on the way to Sealine road and serving the area of sheep small farms (Al-Ezab) at this area. Its services also extend to horse farms in Mesaieed and Sealine region. Also pets in Sea line area are served through this branch.



9. Zraiaa Branch:

This branch is located in Doha city and precisely at the Central Market focusing only on feeds, hay and mineral blocks to serve the retail market for these needs. The branch has a Sales person and we maintain large related stocks.



4.Clients:

Glovet aims to achieve its vision for achieving the mutual benefit of the customers, the company and its employees. Therefore, customers are considered the most valuable asset in the company and hence honesty, credibility, professional standards are among our most adhered and monitored values. We aim to maintain long and lasting relationships with our customers. Glovet maintains strong relationships with customers in government, semi-government and private sectors in search to cover the whole market needs and provide each market segment with its requirements.

Glovet is proud to be one of the main suppliers of veterinary products and services for the following clients in the following sectors/segments:

4.1. Governmental & Semi-governmental organizations:

- Department of Animal resources – ministry of environment.
- Falcon hospital in Souq Waquif.
- Equestrian federation.
- Equestrian club.
- Qatar foundation.
- Ameri guard.
- Al-Shahanyia farm
- Veterinary clinics belonging to Department of animal resource.

Glovet has many cooperative programs with Governments through seminars, supplying with medicines and diagnostics through tenders.

4.2. Key person Camel owner and trainer:

Glovet supports the key customers of camel race owners through the lab. tests and visiting their farms for application of medical and vaccination programs.



4.3. Horse stud:

- Al-shahanyia Stud.
- Al-Naeif stud.
- Umm Qarn equine farm.
- Al Sadd Stud.
- Ingaz stud.
- Al-Waab Stud

4.4. Dairy farms:

- Arab Qatari farm for dairy products – Ghadeer farm.
- Al-Rawdah dairy & Juice products farm.

4.5. Poultry farm:

- Arab Qatari Company for poultry Production.
- North poultry farm



4.6. Pet animal clinics:

- The veterinary surgery clinic.
- Canadian veterinary hospital.
- Park view pet center.
- Doha veterinary clinic.
- Qatari Germany clinic.
- Souq Waquif pet animal hotel.
- Dr .Faris El timimi clinic.
- Modern Veterinary Center.

4.7. Wild animal reserves:

- Al-Wabra wild life presentation.
- Al-Shahanyia Wild Park.
- Al-Dosari Park.
- Qatar Zoo.

5. Suppliers/Partners:

Glovet Company distinguishes itself by a number of reputed international suppliers and partners. Glovet believes that part of its success in the Qatar market is achieved by the strong cooperation between the company and its major international reputed suppliers.

Glovet is always searching for innovative veterinary pharmaceutical and equipments companies that help achieve the company's growth objectives..

Below, are some of our major partners:



6. Major Projects/Accomplishments

- **Glovet** has the largest number of pharmacies and branches supported by in-house and outdoor veterinarians covering geographically the whole state.
- **Glovet** Provides the Qatar market by high technology veterinary laboratory machines, performing most required veterinary tests needed in the market with high credibility and professionalism.
- **Glovet** Introduced many unique lab. tests to help diagnose the reasons of decreasing profitability of racing camels and horses.
- **Glovet** has well equipped vet labs in Al-Shahaniya, with most experts to provide fast services.
- **Glovet** attract the most valued experts veterinarians to join its team to develop the business and to give a chance for the team to interact with professionals from different backgrounds.



www.glovvet.com

Al Furosiya St. -BLDG 230.
St.280,Zone 55
P. O. Box: 100 Doha, Qatar
Tel : +974 4481 5677
+974 4444 4022
Fax: +974 4481 8055
info@glovvet.com